



IRW Systems Limited
concept to realisation



Microsoft
GOLD CERTIFIED
Partner

"IRW were efficient and professional which enabled us to implement the solution with a minimum of disruption to staff and maximum benefit to the organisation."



Microsoft
SQL Server



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TriplePoint—Business Intelligence

THE CUSTOMER: TriplePoint is an investment boutique specialising in tax-efficient capital. They are home to some of the UK's leading tax experts and structured finance professionals. They raise capital by creating unique tax efficient investment products for private UK tax payers. They invest this tax-efficient capital with high grade, credit-worthy organisations in both the public and private sectors.

THE REQUIREMENT: TriplePoint required the ability to analyse and interpret data from two separate SAGE CRM systems.

THE SOLUTION: As TriplePoint's core business systems have SQL Server 2005 as the database platform, it was a case of leveraging the functionality of SQL Server 2005 Reporting Services to provide the base for their Business Intelligence requirements. IRW provided this, and a range of functionality and benefits stemming from this.

A reports database was added to the core system which allowed IRW to create views and store procedures which joined the data between the two CRM systems without the need to make any changes to the CRM.

Parameterised reports were created and then deployed to a SharePoint 2007 environment with access restricted to staff that require the information.

BUSINESS BENEFITS: Key deliverables and benefits from IRW Systems included:

- Accurate and on-time Information - which would normally take hours to correlate is available instantly
- Accuracy and confidence - Data issues between the two systems are able to be highlighted and then resolved
- Flexible delivery methods -The reports will be transferable to SharePoint 2010 which TriplePoint intend to deploy
- Scalability - The reports will form an integral part of TriplePoint's Performance Point 2010 development
- Communication and Access - The information is available to authorised members of staff who work outside the main office environment
- Currency and up to date data - The information is available in real-time